**ANNEX A**

**INCENTIVE SCHEME FOR SALES CALLS TOWARDS THE ATTRACTION OF**

**CONFERENCE AND INCENTIVE TRAVEL TOURISM TO CYPRUS**

**APPLICATION FOR FINANCIAL SUPPORT**

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| --- |
| 1. **Applicant’s Data**
 |
| Name of local licensed tourism and travel office / Name of hotel  |  |
| Full name and position in the company of the representative who will be travelling abroad.  |  |
| Telephone number and e-mail address:  |  |

|  |
| --- |
| 1. **Details of eligible expenses for Subcategory 1 (Sales Calls)**
 |
| Destination of the trip  |  |
| Dates of travel and flight details  |  |
| Airfare (in economy class) |  |

|  |  |
| --- | --- |
| Hotel of stay  |  |
| Cost per overnight stay and dates of arrival and departure  |  |

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| --- |
| 1. **Details of eligible expenses for Subcategory 2 (Business Meal)**
 |
| Destination of the trip |  |
| Dates of travel and flight details  |  |
| Restaurant / Venue of the business meal |  |
| Date of hosting the business meal  |  |
| Per person cost (meal and drinks) |  |

**CYPRUS TOURISM ORGANISATION / CYPRUS CONVENTION BUREAU**

|  |  |
| --- | --- |
|  | **Data of prospective buyers****( 8 for sales calls / 12 for business meal )** |
|  | **Company name** | **Company’s website** | **Name of participant / person to be met and position in the company** | **Department in which the participant / person to be met is employed** | **Direct phone no. and** **e-mail address** |
| **1** |  |  |  |  |  |
| **2** |  |  |  |  |  |
| **3** |  |  |  |  |  |
| **4** |  |  |  |  |  |
| **5** |  |  |  |  |  |
| **6** |  |  |  |  |  |
| **7** |  |  |  |  |  |

 **CYPRUS TOURISM ORGANISATION**

 **CYPRUS CONVENTION BUREAU**

|  |  |
| --- | --- |
|  | **Data of prospective buyers****( 8 for sales calls / 12 for business meal )** |
|  | **Company name** | **Company’s website** | **Name of participant / person to be met and position in the company** | **Department in which the participant / person to be met is employed** | **Direct phone no. and** **e-mail address** |
| **8** |  |  |  |  |  |
| **9** |  |  |  |  |  |
| **10** |  |  |  |  |  |
| **11** |  |  |  |  |  |
| **12** |  |  |  |  |  |

**With the submission of this application, the applicant accepts fully and without any reservations all of the terms and conditions of the relevant incentive scheme.**