FOR

CONFERENCES AND INCENTIVES

Conducted for the

CYPRUS TOURISM ORGANIZATION

(January - December 2010)

December, 2011

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## A. METHODOLOGY

### **METHODOLOGY**

Company CMR Cypronetwork, member of Cypronetwork

Consultancy Group, SEDEAK and ESOMAR

Commissioned by CYPRUS TOURISM ORGANIZATION

Period which the data 
The data were collected between July and December

cover 2010, but cover all months of 2010, i.e. January -

December

**Respondents** Organizations such as hotels, travel agents, conference

organizers, conference venues, governmental and semi

governmental organizations, education and financial

institutions

**Data Collection Method** Data were collected via email, fax and over the phone.

Systematic and intensive follow-up was carried out

during this period in order to ensure that the data were

sent through by the key players as well as other

organizations and institutions.

## B. INTRODUCTION

### **INTRODUCTION**

Taking into consideration the rapid growth of Conferences and Incentives Tourism, the Cyprus Tourism Organization has set the market in question as one of the main target markets in its Strategic Plan for 2003-2011. In achieving the specific aim an action plan has been devised for the development of Conferences and Incentives Tourism.

Conferences and Incentives Tourism is considered to be a highly competitive sector among tourism destinations due to its development prospect and the fact that it appears as a solution to problems such as seasonality, expenditure and repeating tourism. It is therefore essential to estimate the market size for better evaluation of the current situation as well as for a better planning of future actions for the development and promotion of this segment by CTO.

To this end, CMR Cypronetwork has undertaken the task of systematic collection of statistical data on conferences and incentives tourism from all organizations directly involved with this target group during the period of one year (i.e. January – December 2010), according to the instructions and specifications set by CTO. This report is the Final Report submitted for the Project and refers to all months (i.e. January – December 2010) of the year.

### C. EXECUTIVE SUMMARY

### **Executive Summary**

- The majority of the participants who provided data for this project are Hotels
   (61%), whereas only 2% are Governmental/ Semi governmental.
- The majority of the events that took place are by far Conferences (any type), with a percentage score of 61%, whereas Incentives count for only 39%.
- Limassol is the city that is mostly preferred for Conferences and Incentives tourism (46%). Limassol also leads the way for both, conferences (43%), and incentives (51%).
- The majority of the participants were from Europe in at least six out of ten of the conferences (60%).
- o **Incentives** were the leading type in the Conferences and Incentives market in Cyprus (38%). On the other hand **Governmental** conferences count for only 8%.
- As far as the number of participants is concerned, **Academic** conferences acquired the top place with proportion 27%.
- Limassol leads the way for almost all conference categories: Association (52%), Academic (49%), Corporate (43%) and Incentives (51%), with the only exception of the Governmental conferences (69%) where Paphos was the leader.
- Almost four out of ten of the events which took place in Cyprus during 2010 had up to 50 participants (38%), and only 6% of the events had 251+ participants.
- Most Conferences and Incentives took place in March, October and November (13% respectively), followed closely by May (12%), and April and June (10% respectively). Furthermore, the majority of Conferences took place in November (16%), and the majority of the Incentives took place in March (17%).
- The average number of participants in each event in Cyprus during 2010 is 102.
- The average length of stay for Conferences and Incentives is 4 days.
- Nearly six out of ten of the events had an estimated budget of up to €5,000 (up to €10,000 28%, €10,001 €25,000 29%).
- The majority of the events (61%) had expenses for each participant up to €500 (up to €100, 23%, €101 €500, 38%).

#### CRITERIA THAT CONFERENCES AND INCENTIVES MUST FULFILL:

- o Duration of Conferences and Incentives must be at least one full day
- o Participants must have at least one overnight
- o The Conferences must have at least 50 participants
- o The Incentives must have at least 20 participants

## D. ANALYSIS OF FINDINGS

#### 1. ANALYSIS OF RESPONDENTS IN THE PROJECT

The majority of the participants who provided data for this project are **Hotels (61%)**, one out of five participants belong to the **DCMs/PCOs (21%)**, 8% are **Associations**, 7% are **Universities/Colleges**. Other categories of respondents follow with lower percentages as it is presented below (**Governmental/ Semi governmental** 2%, **Other** 1%).

Graph 1
ANALYSIS OF RESPONDENTS IN THE PROJECT

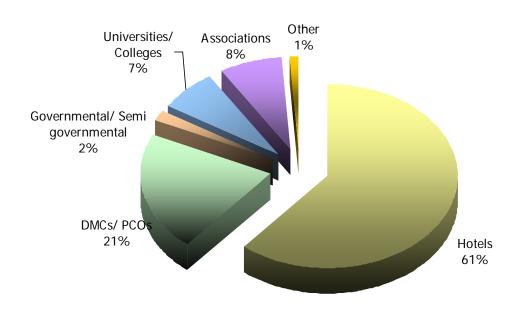


Table 1
TOTAL NUMBER OF RESPONDENTS IN THE PROJECT

ORGANISER	%	NUMBER
ASSOCIATIONS	8	35
HOTELS	61	261
UNIVERSITIES/COLLEGES	7	28
DMCs/ PCOs	21	93
GOVERNMENTAL/ SEMI GOVERMENTAL	2	11
OTHER	1	2
TOTAL	100	430

### 2. CATEGORY OF EVENT

The majority of the events that took place are by far **conferences**, with a percentage score of **61%**, whereas Incentives count for only **39%**.

Graph 2
CATEGORY OF EVENT

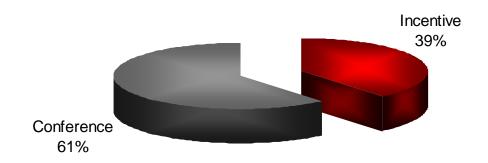


Table 2
CATEGORY OF EVENT

EVENT	%	NUMBER
Conferences	61	264
Incentives	39	166
TOTAL	100	430

### 3. CITY THAT CONFERENCES AND INCENTIVES TOOK PLACE

According to the statistical data collected, **Limassol** is by far the city that is mostly preferred for **Conferences and Incentives tourism** (46%). **Paphos and Nicosia** follow with considerably lower percentages of 30% and 13% respectively. **Famagusta** and **Larnaca** gather the lowest scores, 6%, and 5% respectively.

Graph 3
ALLOCATION OF CONFERENCES AND INCENTIVES PER CITY

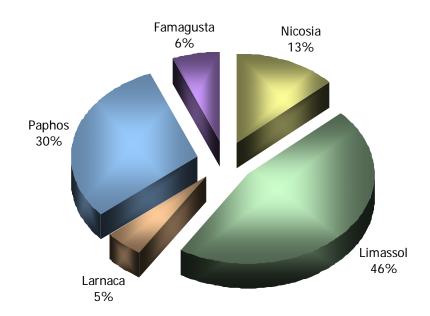
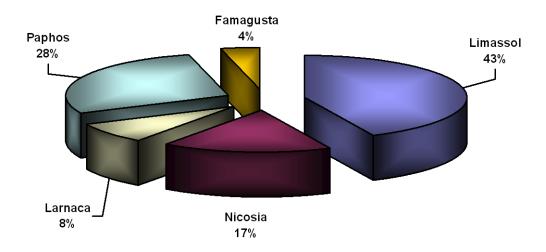


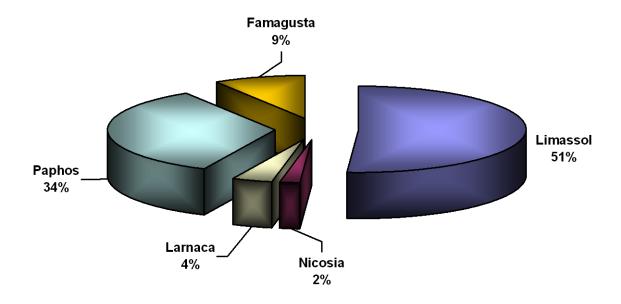
Table 3
ALLOCATION OF CONFERENCES AND INCENTIVES PER CITY
(ACTUAL FIGURES)

	TOTAL	CONFERENCES	INCENTIVES
Limassol	199	114	85
Nicosia	49	45	4
Larnaca	27	21	6
Paphos	130	74	56
Famagusta	25	10	15
TOTAL	430	264	166

Graph 4
ALLOCATION OF CONFERENCES PER CITY



Graph 5
ALLOCATION OF INCENTIVES PER CITY



Graph 6
ALLOCATION OF NUMBER OF PARTICIPANTS PER CITY

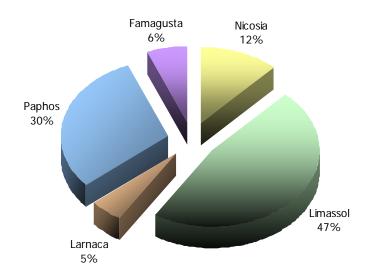


Table 4

ALLOCATION OF NUMBER OF PARTICIPANTS PER CITY

(ACTUAL FIGURES)

Limassol	20476
Nicosia	5521
Larnaca	1978
Paphos	13071
Famagusta	2637
TOTAL	43683

# 4. COVERAGE (ORIGIN OF THE MAJORITY OF THE PARTICIPANTS) OF CONFERENCES AND INCENTIVES

The majority of the participants were from **Europe (60%)**, while the 26% were from **Cyprus**. With a lower percentage score 8% were from Middle East/Gulf Area/Asia, and with 7% from USA/ Canada.

Graph 7
COVERAGE OF CONFERENCES AND INCENTIVES

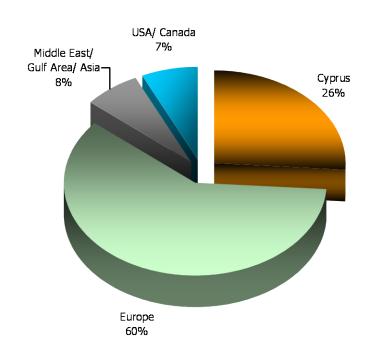


Table 5

COVERAGE OF CONFERENCES AND INCENTIVES –

(ACTUAL FIGURES)

Europe	258
Cyprus	112
Middle East/Gulf Area/Asia	31
USA/ Canada	29
TOTAL	430

Graph 8

ORIGIN OF THE MAJORITY OF PARTICIPANTS – CYPRUS

CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

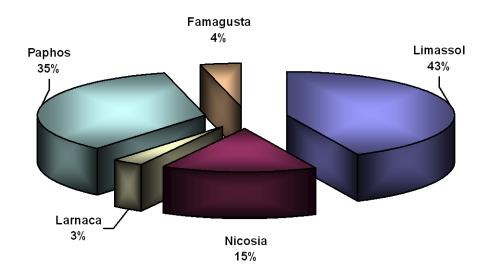


Table 6

ORIGIN OF THE MAJORITY OF PARTICIPANTS – CYPRUS

CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

(ACTUAL FIGURES)

Limassol	48
Nicosia	17
Larnaca	3
Paphos	39
Famagusta	5
TOTAL	112

# Graph 9 ORIGIN OF THE MAJORITY OF PARTICIPANTS – EUROPE CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

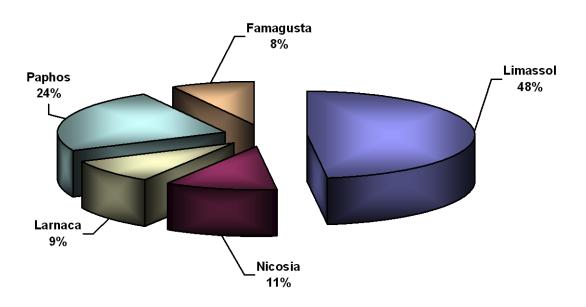


Table 7

ORIGIN OF THE MAJORITY OF PARTICIPANTS – EUROPE

CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

(ACTUAL FIGURES)

Limassol	125
Nicosia	29
Larnaca	22
Paphos	62
Famagusta	20
TOTAL	258

Graph 10

ORIGIN OF THE MAJORITY OF PARTICIPANTS - MIDDLE-EAST/GULF AREA/ASIA

CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

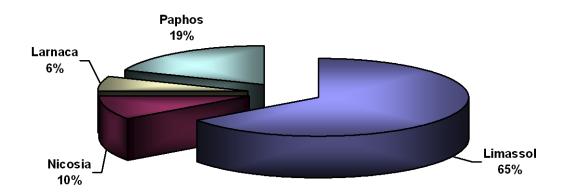


Table 8

ORIGIN OF THE MAJORITY OF PARTICIPANTS - MIDDLE-EAST/GULF AREA/ASIA

CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

(ACTUAL FIGURES)

Limassol	20
Nicosia	3
Larnaca	2
Paphos	6
Famagusta	0
TOTAL	31

# Graph 11 ORIGIN OF THE MAJORITY OF PARTICIPANTS – USA/ CANADA CONFERENCES AND INCENTIVES – ANALYSIS BY CITY

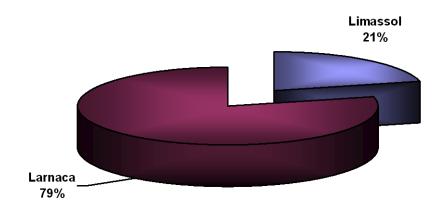


Table 9
ORIGIN OF THE MAJORITY OF PARTICIPANTS - USA/ CANADA
CONFERENCES AND INCENTIVES – ANALYSIS BY CITY
(ACTUAL FIGURES)

Limassol	6
Larnaca	23
TOTAL	29

### 5. TYPE OF CONFERENCES AND INCENTIVES

During 2010, **Incentives** were the leading type in the Conferences and Incentives market in Cyprus (38%). **Association, Academic, Corporate** and **Governmental** conferences follow with proportions 17%, 17%, 19%, and 8% respectively.

Graph 12

TYPE OF CONFERENCES AND INCENTIVES

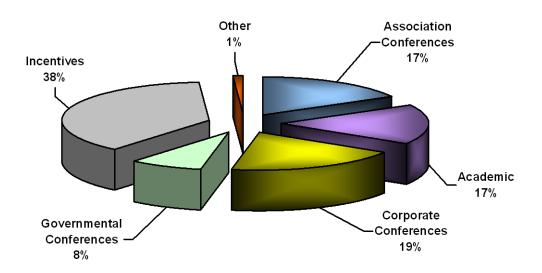


Table 10

TYPE OF CONFERENCES AND INCENTIVES

(ACTUAL FIGURES)

Association Conferences	73
Academic Conferences	73
Corporate Conferences	80
Governmental Conferences	35
Incentives	166
Other Conferences	3
TOTAL	430

As far as the number of participants is concerned, **Academic** conferences acquired the top place with proportion **27%**. **Association** conferences and **Incentives** follow with a percentage of **23%** and **22%** respectively, and **Corporate** conferences have a percentage of **16%**. **Governmental** conferences gather the lowest score of **12%**.

Graph 13
ALLOCATION OF NUMBER OF PARTICIPANTS PER CONFERENCES AND
INCENTIVES TYPE

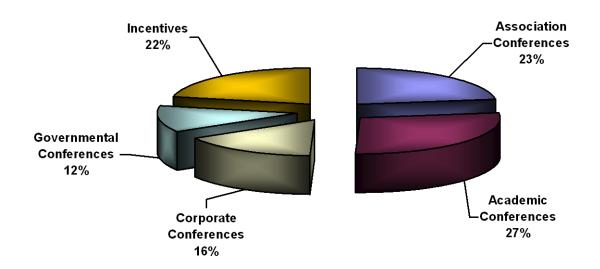


Table 11
ALLOCATION OF NUMBER OF PARTICIPANTS PER CONFERENCES AND
INCENTIVES TYPE
(ACTUAL FIGURES)

Association Conferences	10041
Academic Conferences	12016
Corporate Conferences	7116
Governmental Conferences	4927
Incentives	9400
Other	183
TOTAL	43683

The following tables provide a summary analysis of the data for the types of conferences and incentives covered in this project.

Table 12

	Tuble 12						
	Association	Academic	Corporate	Governmental	Incentives	Other	
	conferences	Conferences	conferences	conferences	mochaves	Other	
	%	%	%	%	%	%	
Allocation per City							
Limassol	52	49	43	17	51	0	
Larnaca	15	10	2	3	4	0	
Nicosia	19	29	8	11	2	0	
Paphos	10	8	43	69	34	100	
Famagusta	4	4	4	0	9	0	
Total	100	100	100	100	100	100	
		Allocation	of Participants pe	er City			
Limassol	54	63	42	14	40	0	
Larnaca	11	4	2	1	2	0	
Nicosia	18	22	6	7	3	0	
Paphos	11	8	46	78	40	100	
Famagusta	6	3	4	0	15	0	
Total	100	100	100	100	100	100	
	Cove	rage (the origin	of the majority of	the participants)			
Europe	81	66	57	23	58	0	
Cyprus	19	30	28	11	28	100	
Middle-							
East/Gulf	0	4	16	0	10	0	
Area/Asia							
USA/	0	0	0	66	4	0	
Canada							
Total	100	100	100	100	100	100	

Table 13

	Limassol	Larnaca	Nicosia	Paphos	Famagusta
	%	%	%	%	%
	A	Allocation p	per type		
Association conferences	19	41	29	5	12
Corporate conferences	17	7	12	26	16
Governmental conferences	3	4	8	19	0
Academic conferences	18	26	43	5	12
Incentives	43	22	8	43	60
Other	0	0	0	3	0
Total	100	100	100	100	100
	Allocatio	n of Partic	ipants per	Туре	
Association conferences	27	56	33	8	23
Corporate conferences	15	6	8	25	12
Governmental conferences	4	2	6	30	0
Academic conferences	37	26	48	7	15
Incentives	19	10	5	29	50
Other	0	0	0	1	0
Total	100	100	100	100	100

### 6. TOTAL NUMBER OF PARTICIPANTS

Almost four out of ten of the events which took place in Cyprus during 2010 had **up to 50 participants** (38%), and three out of ten of the events had **51-100** participants (30%). In addition, **26**% of the events had **101-250** participants and only **6**% of the events had **251+** participants.

Graph 14
TOTAL NUMBER OF PARTICIPANTS

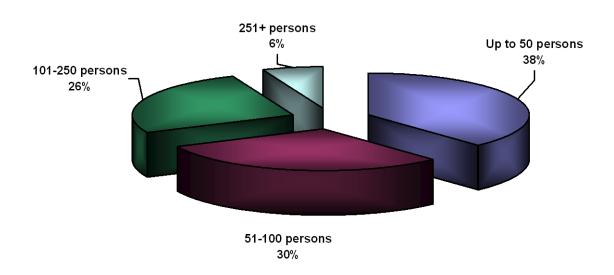
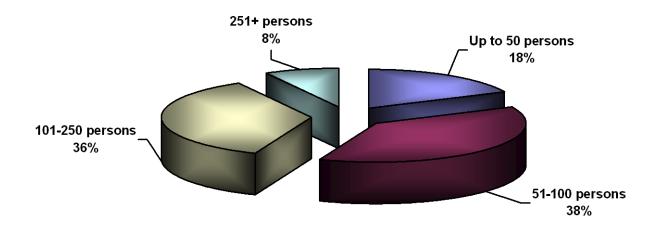


Table 14
TOTAL NUMBER OF PARTICIPANTS
(ACTUAL FIGURES)

	TOTAL	CONFERENCES	INCENTIVES
Up to 50 persons	166	48	118
51-100 persons	128	98	30
101-250 persons	111	96	15
251+ persons	25	22	3
TOTAL	430	264	166

# Graph 15 TOTAL NUMBER OF PARTICIPANTS – CONFERENCES



Graph 16
TOTAL NUMBER OF PARTICIPANTS – INCENTIVES

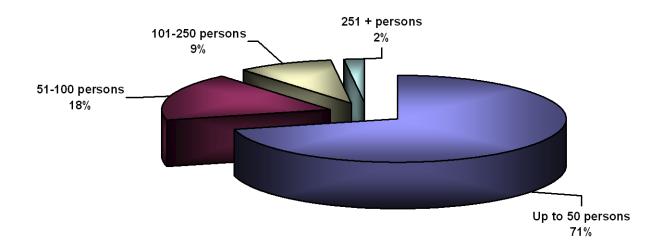


Table 15
EVENT SIZE BY CITY

	Limassol	Larnaca	Nicosia	Paphos	Famagusta
	%	%	%	%	%
Up to 50 persons	42	48	24	32	56
51-100 persons	32	33	37	26	16
101-250 persons	18	15	31	40	20
251+ persons	8	4	8	2	8
Total	100	100	100	100	100

Table 16
CITY BY EVENT SIZE

	Up to 50	51-100	101-250	251+
	persons	persons	persons	persons
	%	%	%	%
Limassol	51	49	32	60
Larnaca	8	7	4	4
Nicosia	7	14	13	16
Paphos	25	27	46	12
Famagusta	9	3	5	8
Total	100	100	100	100

### 7. MONTH THAT CONFERENCES AND INCENTIVES TOOK PLACE

Most Conferences and Incentives took place in March, October and November (13%), followed closely by May (12%), April and June (10% respectively). September follows with 9%. January and February with 5% and 6%. With much lower scores, conferences took place in July (3%) and August (2%).

Graph 17
MONTH THAT CONFERENCES AND INCENTIVES TOOK PLACE

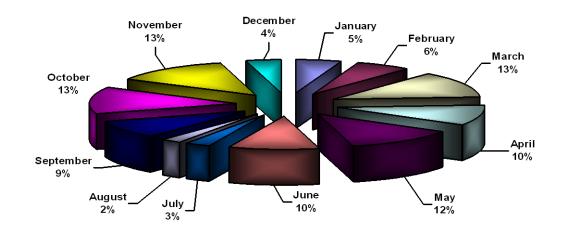


Table 17

MONTH THAT CONFERENCES AND INCENTIVES TOOK PLACE
(ACTUAL FIGURES)

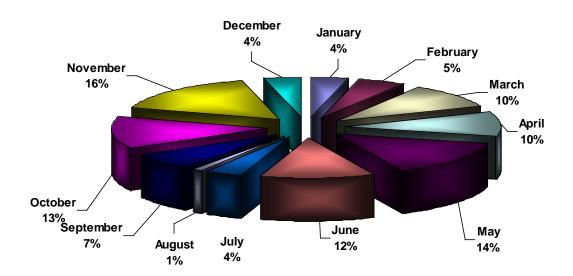
	TOTAL	CONFERENCES	INCENTIVES
January	22	9	13
February	25	14	11
March	55	27	28
April	42	27	15
May	54	37	17
June	43	32	11
July	12	9	3
August	9	3	6
September	39	19	20
October	55	35	20
November	58	41	17
December	16	11	5
TOTAL	430	264	166

Table 18

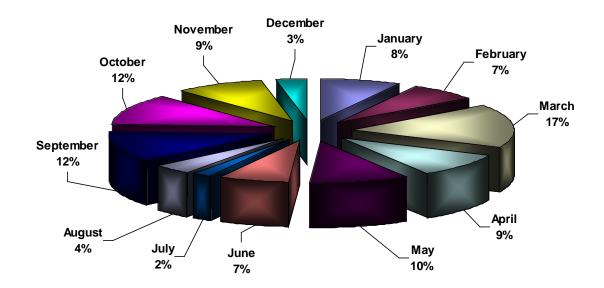
MONTH THAT CONFERENCES AND INCENTIVES TOOK PLACE
(PERCENTAGES)

	TOTAL	CONFERENCES	INCENTIVES
	%	%	%
JANUARY	5	4	8
FEBRUARY	6	5	7
MARCH	13	10	17
APRIL	10	10	9
MAY	12	14	10
JUNE	10	12	7
JULY	3	4	2
AUGUST	2	1	4
SEPTEMBER	9	7	12
OCTOBER	13	13	12
NOVEMBER	13	16	9
DECEMBER	4	4	3
TOTAL	100	100	100

Graph 18
MONTH THAT CONFERENCES TOOK PLACE



Graph 19
MONTH THAT INCENTIVES TOOK PLACE



The most preferred months for **Association** conferences are **October** and **November** (19% respectively), and for **Corporate** conferences is **April**, **May and June** (13%, 14% and 16%). Most of **Governmental** conferences took place in **April** (22%), and most of the Academic conferences took place in **November** (22%). While **March**, was the most preferred month for **Incentives** (17%).

Table 19

MONTH THAT CONFERENCES AND INCENTIVES TOOK PLACE - ANALYSIS BY

TYPE OF CONFERENCE AND INCENTIVE

	Association conferences	Corporate conferences	Governmental conferences	Academic conferences	Incentives	Other
	%	%	%	%	%	%
January	3	6	0	3	8	0
February	4	10	0	4	7	0
March	12	8	9	11	17	34
April	5	13	22	5	9	33
May	17	14	17	11	10	0
June	8	16	9	12	7	33
July	3	5	0	4	2	0
August	0	1	3	1	4	0
September	7	9	3	8	12	0
October	19	10	9	14	12	0
November	19	6	19	22	9	0
December	3	3	9	5	2	0
Total	100	100	100	100	100	100

### 8. AVERAGE NUMBER OF PARTICIPANTS

The average number of participants in each event in Cyprus during 2010 is 102. According to the analysis by type of conference, Association conferences have 138 participants, Corporate conferences have 89 participants, Governmental conferences have on average 141 participants, Academic 165, and Incentives on average 57 participants.

Table 20

AVERAGE NUMBER OF PARTICIPANTS – ANALYSIS BY TYPE OF CONFERENCE

	Average number
TOTAL	102
Association	400
conferences	138
Corporate	00
conferences	89
Governmental	4.44
conferences	141
Academic	405
conferences	165
Incentives	57
Other	61

### 9. AVERAGE NUMBER OF DAYS PARTICIPANTS STAYED IN CYPRUS

The average number of days that participants stayed in Cyprus for Conferences or Incentives events is **4**.

Those who participated in **Corporate**, **Academic** and **Incentives** stayed in Cyprus on average for **5** days, those participated in **Association and Governmental** conferences stayed on average for **4** days.

Table 21

AVERAGE NUMBER OF DAYS PARTICIPANTS STAYED IN CYPRUS

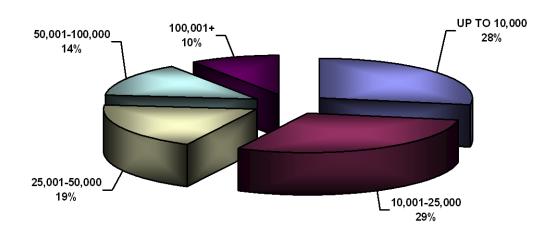
ANALYSIS BY TYPE OF CONFERENCE

	Average number
TOTAL	4
Association	
conferences	4
Corporate	_
conferences	5
Governmental	
conferences	4
Academic	_
conferences	5
Incentives	5
Other	2

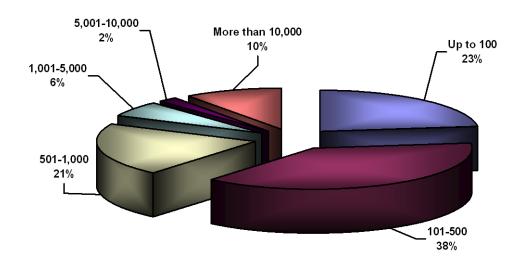
#### 10. FINANCIAL ESTIMATES

Making estimation about the budget of each event we come to the conclusion that nearly six out of ten of the events had an estimated budget of up to €25,000 (up to €10,000 28%, €10,001 - €25,000 29%). 19% of the conferences had a budget of €25,001 - €50,000, and 14% a budget of €50,000 - €100,000. Only 10% had an estimated budget of more than €100,000.

Graph 20
FINANCIAL ESTIMATES (BUDGET) FOR CONFERENCES & INCENTIVES



Graph 21
FINANCIAL ESTIMATES (EXPENSES) FOR EACH PARTICIPANT



### 11. ANALYTICAL TABLES

The following tables provide a full analysis of the data collected during 2010 by month.

Table 22
SEASONALITY BY MONTH, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Seasonality Overview	Number	of Events	Number of participants	
		ary 2010		
	Number	%	Number	%
Nicosia	3	14	429	27
Limassol	8	36	330	20
Larnaca	1	5	34	2
Paphos	10	45	818	51
Famagusta	0	0	0	0
Total	22	100	1611	100
	Febru	ary 2010		
	Number	%	Number	%
Nicosia	2	8	135	7
Limassol	14	56	976	50
Larnaca	2	8	180	9
Paphos	7	28	666	34
Famagusta	0	0	0	0
Total	25	100	1957	100
		ch 2010		
	Number	%	Number	%
Nicosia	6	11	641	14
Limassol	27	49	2145	47
Larnaca	8	15	328	7
Paphos	12	22	945	21
Famagusta	2	4	520	11
Total	55	100	4579	100

# Table 22 (continuation) SEASONALITY BY MONTH, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Seasonality Overview	Number of Events		Number of p	participants
		ril 2010		
	Number	%	Number	%
Nicosia	2	5	300	10
Limassol	18	43	897	30
Larnaca	3	7	153	5
Paphos	15	36	1370	46
Famagusta	4	9	275	9
Total	42	100	2995	100
	Ма	y 2010		
	Number	%	Number	%
Nicosia	5	9	351	5
Limassol	31	57	4275	67
Larnaca	1	2	30	1
Paphos	13	24	1554	24
Famagusta	4	7	208	3
Total	54	100	6418	100
		ne 2010		
	Number	%	Number	%
Nicosia	9	21	1195	30
Limassol	18	42	1520	39
Larnaca	3	7	204	5
Paphos	11	26	880	22
Famagusta	2	5	130	3
Total	43	100	3929	100

## Table 22 (continuation)

# SEASONALITY BY MONTH, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Seasonality Overview	Number of Events		Number of participants	
July 2010				
	Number	%	Number	%
Nicosia	0	0	0	0
Limassol	6	50	602	55
Larnaca	0	0	0	0
Paphos	5	42	363	34
Famagusta	1	8	120	11
Total	12	100	1085	100
August 2010				
	Number	%	Number	%
Nicosia	1	11	83	12
Limassol	4	44	253	36
Larnaca	0	0	0	0
Paphos	3	33	346	49
Famagusta	1	11	30	4
Total	9	100	712	100
September 2010				
	Number	%	Number	%
Nicosia	6	15	599	16
Limassol	17	44	1490	40
Larnaca	2	5	534	14
Paphos	9	23	709	19
Famagusta	5	13	380	10
Total	39	100	3712	100

Seasonality Overview	Number	of Events	Number of participants	
	Octo	ber 2010		
	Number	%	Number	%
Nicosia	3	5	408	6
Limassol	21	38	3135	49
Larnaca	6	11	365	6
Paphos	22	40	2335	37
Famagusta	3	5	120	2
Total	55	100	6363	100
	Noven	nber 2010		
	Number	%	Number	%
Nicosia	9	16	1057	12
Limassol	30	52	4543	53
Larnaca	1	2	150	2
Paphos	15	26	1970	23
Famagusta	3	5	854	10
Total	58	100	8574	100
		nber 2010		
	Number	%	Number	%
Nicosia	3	19	323	18
Limassol	5	31	310	18
Larnaca	0	0	0	0
Paphos	8	50	1115	64
Famagusta	0	0	0	0
Total	16	100	1748	100
Grand Total	430		43683	

Table 23
SEASONALITY BY MONTH, CITY, EVENT TYPE, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

City	Event type	Number	of Events	Number of participants	
		January 20	010		
	Туре	Number	%	Number	%
	Association conference	1	5	326	20
Nicosia	Academic conference	1	5	58	4
	Incentive	1	5	45	3
	Association conference	1	5	60	4
Limassol	Corporate conference	1	5	91	6
	Incentive	6	27	179	11
Larnaca	Academic conference	1	5	34	2
Paphos	Corporate conference	4	18	335	21
Ιαρποσ	Incentive	6	27	483	30
Total January 22 100 1611 100				100	
		February 2	010		
	Type	Number	%	Number	%
Nicosia	Corporate conference	2	8	135	7
	Association conference	2	8	270	14
Limassol	Corporate conference	4	16	259	13
Limassor	Academic conference	2	8	297	15
	Incentive	6	24	150	8
	Association conference	1	4	110	6
Larnaca	Corporate conference	1	4	70	4
	Corporate conference	1	4	200	10
Paphos	Academic conference	1	4	110	6
	Incentive	5	20	356	18
7	otal February	25	100	1957	100

City	Event type	Number	of Events	Number of participants	
		March 2010			
	Type	Number	%	Number	%
	Association conference	1	2	256	6
Nicosia	Governmental conference	2	4	170	4
INICOSIA	Academic conference	1	2	60	1
	Incentive	2	4	155	3
	Association conference	6	11	541	12
	Corporate conference	6	11	627	14
Limassol	Academic conference	4	7	436	10
	Incentive	11	20	541	12
	Association conference	2	4	96	2
Larnaca	Governmental conference	1	2	38	1
Lamada	Academic conference	2	4	104	2
	Incentive	3	5	90	2
	Academic conference	1	2	150	3
Paphos	Incentive	10	18	724	16
	Other	1	2	71	2
Famagusta	Incentive	2	4	520	11
	Total March	55	100	4579	100
		April 2010			
	Type	Number	%	Number	%
Nicosia	Association conference	1	2	150	5
74.000.0	Academic conference	1	2	150	5
	Association conference	1	2	73	2
	Corporate conference	4	10	336	11
Limassol	Governmental conference	3	7	200	7
	Incentive	10	24	288	10
	Association conference	1	2	70	2
Larnaca	Academic conference	1	2	55	2
	Incentive	1	2	28	1

City	Event type	Number	of Events	Number of participants	
		April 2010			
	Type	Number	%	Number	%
Paphos	Corporate conference	4	10	289	10
	Governmental conference	5	12	800	27
	Academic conference	1	2	130	4
	Incentive	4	10	90	3
	Other	1	2	61	2
	Association conference	1	2	39	1
Famagusta	Corporate conference	2	5	136	5
	Academic conference	1	2	100	3
	Total April	42	100	2995	100
		May 2010			
	Туре	Number	%	Number	%
	Association conference	2	4	104	2
Nicosia	Corporate conference	1	2	55	1
	Academic conference	2	4	192	3
	Association conference	9	17	1246	19
Limassol	Corporate conference	7	13	790	12
Limassor	Academic conference	6	11	1890	29
	Incentive	9	17	349	5
Larnaca	Association conference	1	2	30	1
	Corporate conference	2	4	250	4
Paphos	Governmental conference	6	11	960	15
	Incentive	5	9	344	5
Famagusta	Corporate conference	1	2	43	1
	Incentive	3	6	165	3
	Total May	54	100	6418	100

# Table 23 (continuation) SEASONALITY BY MONTH, CITY, EVENT TYPE, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

City	Event type	Number	of Events	Number of	participants
		June 2010	)		
	Туре	Number	%	Number	%
	Association conference	2	5	87	2
Nicosia	Corporate conference	1	2	50	1
Nicosia	Academic conference	5	12	978	25
	Incentive	1	2	80	2
	Association conference	3	7	335	9
	Corporate conference	5	12	362	9
Limassol	Governmental conference	3	7	513	13
Limassoi	Academic conference	2	5	170	4
	Incentive	5	12	140	4
Larnaca	Academic conference	1	2	120	3
Lamaca	Incentive	2	5	84	2
	Association conference	1	2	100	3
Paphos	Corporate conference	7	16	661	17
Ιαρποσ	Incentive	2	5	68	2
	Other	1	2	51	1
Famagusta	Academic conference	1	2	80	2
i amagusta	Incentive	1	2	50	1
	Total June	43	100	3929	100
		July 2010			
	Type	Number	%	Number	%
	Association conference	1	8	50	5
Limassol	Academic conference	3	25	420	39
	Incentive	2	17	132	12
Paphos	Corporate conference	4	33	350	32
	Incentive	1	8	13	1
Famagusta	Association conference	1	8	120	11
	Total July	12	100	1085	100

City	Event type	Number of Events		Number of participants	
		August 201			
	Туре	Number	%	Number	%
Nicosia	Governmental conference	1	11	83	12
Limassol	Incentive	4	44	253	36
	Corporate conference	1	11	250	35
Paphos	Academic conference	1	11	50	7
	Incentive	1	11	46	6
Famagusta	Incentive	1	11	30	4
	Total August	9	100	712	100
		eptember 20			
	Туре	Number	%	Number	%
	Association conference	2	5	267	7
Nicosia	Corporate conference	1	3	63	2
	Academic conference	3	8	269	7
	Association conference	1	3	200	5
Limassol	Corporate conference	3	8	188	5
LIIIIdSSUI	Academic conference	3	8	495	13
	Incentive	10	26	607	16
Larnaca	Association conference	2	5	534	14
	Corporate conference	2	5	195	5
Paphos	Governmental conference	1	3	200	5
	Incentive	6	15	314	8
Famagusta	Corporate conference	1	3	140	4
	Incentive	4	10	240	6
7	otal September	39	100	3712	100

City	Event type	Numbe	r of Events	Number of	participants
		October 20	10		
	Туре	Number	%	Number	%
Nicosia	Governmental conference	1	2	83	1
MICOSIA	Academic conference	2	4	325	5
	Association conference	5	9	432	7
	Corporate conference	1	2	176	3
Limassol	Academic conference	6	11	1944	31
	Incentive	9	16	583	9
	Association conference	4	7	266	4
Larnaca	Corporate conference	1	2	39	1
	Academic conference	1	2	60	1
	Association conference	5	9	660	10
	Corporate conference	6	11	520	8
Paphos	Governmental conference	2	4	280	4
	Academic conference	1	2	400	6
	Incentive	8	15	475	7
Famagusta	Incentive	3	5	120	2
	Total October	55	100	6363	100
	٨	lovember 20	010		
	Туре	Number	%	Number	%
	Association conference	4	7	395	5
Nicosia	Corporate conference	1	2	115	1
	Academic conference	4	7	547	6
	Association conference	8	14	2194	26
Limassol	Corporate conference	3	5	171	2
LIIIIdSSUI	Academic conference	8	14	1734	20
	Incentive	11	19	444	5
Larnaca	Academic conference	1	2	150	2
	Association conference	1	2	300	4
Danhas	Corporate conference	1	2	75	1
Paphos	Governmental conference	7	12	1120	13
	Academic conference	1	2	75	1

City	Event type	Number	of Events	Number of	participants		
	November 2010						
	Туре	Number	%	Number	%		
Paphos	Incentive	5	9	400	5		
Famagusta	Association conference	1	2	445	5		
i amagusta	Academic conference	1	2	220	3		
	Incentive	1	2	189	2		
7	Total November	58	100	8574	100		
	D	ecember 20	010				
	Туре	Number	%	Number	%		
Nicosia	Association conference	1	6	250	14		
Nicosia	Academic conference	2	13	73	4		
	Association conference	1	6	35	2		
Limassol	Academic conference	2	13	140	8		
	Incentive	2	13	135	8		
Paphos	Corporate conference	2	13	145	8		
	Governmental conference	3	19	480	27		
	Incentive	3	19	490	28		
	Total December	16	100	1748	100		
	Grand Total	430		43683			

Table 24
ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER
OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants
		January 2010	
Coverage	City	Number	Number
	Nicosia	1	326
Cyprus	Limassol	5	157
	Paphos	8	705
Total Cy	prus	14	1188
	Nicosia	2	103
Europe	Limassol	3	173
	Paphos	2	113
Total Eu	rope	7	389
ME/GA/Asia	Larnaca	1	34
Total ME/G	A/Asia	1	34
Total Jan	uary	22	1611
		February 2010	
Coverage	City	Number	Number
Cumuu	Limassol	7	264
Cyprus	Paphos	6	652
Total Cy	prus	13	916
	Nicosia	2	135
	Limassol	7	712
Europe	Larnaca	2	180
	Paphos	1	14
Total Eu	rope	12	1041
Total Feb.	ruary	25	1957
		March 2010	
Coverage	City	Number	Number
	Nicosia	2	356
Cyprus	Limassol	6	565
Cyprus	Paphos	4	321
	Famagusta	1	500
Total Cy	prus	13	1742
	Nicosia	3	260
Europe	Limassol	17	1319
	Larnaca	8	328

### ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants
		March 2010	
Coverage	City	Number	Number
Europe	Paphos	7	567
Lurope	Famagusta	1	20
Total Eu	rope	36	2494
	Nicosia	1	25
ME/GA/Asia	Limassol	4	261
	Paphos	1	57
Total ME/G	A/Asia	6	343
Total Ma	arch	55	4579
		April 2010	
Coverage	City	Number	Number
	Nicosia	2	300
	Limassol	11	541
Cyprus	Larnaca	1	55
	Paphos	5	350
	Famagusta	1	50
Total Cy	prus	20	1296
	Limassol	6	338
Europe	Larnaca	2	98
·	Paphos	4	90
	Famagusta	3	225
Total Eu	rope	15	751
ME/GA/Asia	Limassol	1	18
	Paphos	1	130
Total ME/G	A/Asia	2	148
USA/ Canada	Paphos	5	800
Total USA/	Canada	5	800
Total A	pril	42	2995
		May 2010	
Coverage	City	Number	Number
	Nicosia	2	194
Cyprus	Limassol	3	254
	Paphos	2	179

### Table 24 (continuation) ONTH. COVERAGE. CITY. NUMBER OF EVENTS AND NUMBER

### ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants		
		May 2010			
Coverage	City	Number	Number		
Total Cy	prus	7	627		
	Nicosia	2	102		
	Limassol	26	3691		
Europe	Larnaca	1	30		
	Paphos	4	370		
	Famagusta	4	208		
Total Eur	rope	37	4401		
	Nicosia	1	55		
ME/GA/Asia	Limassol	2	330		
	Paphos	1	45		
Total ME/G	A/Asia	4	430		
USA/ Canada	Paphos	6	960		
Total USA/	Canada	6	960		
Total M	lay	54	6418		
	June 2010				
Coverage	City	Number	Number		
	Nicosia	1	50		
Cyprus	Limassol	3	220		
	Larnaca	1	120		
	Paphos	2	122		
Total Cy	prus	7	512		
	Nicosia	7	1095		
	Limassol	14	1248		
Europe	Larnaca	1	16		
	Paphos	8	718		
	Famagusta	2	130		
Total Eur	rope	32	3207		
	Nicosia	1	50		
ME/GA/Asia	Limassol	1	52		
IVIL/O//Asia	Larnaca	1	68		
	Paphos	1	40		

# Table 24 (continuation) ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER

#### OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants		
		July 2010			
Coverage	City	Number	Number		
Total ME/G	A/Asia	4	210		
Total J	une	43	3929		
Cyprus	Limassol	2	280		
Сургаз	Paphos	2	84		
Total Cy	prus	4	364		
	Limassol	4	322		
Europe	Paphos	2	205		
	Famagusta	1	120		
Total Eu	rope	7	647		
ME/GA/Asia	Paphos	1	74		
Total ME/G	A/Asia	1	74		
Total J	uly	12	1085		
August 2010					
Coverage	City	Number	Number		
Cyprus	Limassol	1	150		
Cyprus	Paphos	1	46		
	Famagusta	1	30		
Total Cy	prus	3	226		
	Nicosia	1	83		
Europe	Limassol	2	80		
	Paphos	2	300		
Total Eu	rope	5	463		
ME/GA/Asia	Limassol	1	23		
Total ME/G	A/Asia	1	23		
Total Au	gust	9	712		
		eptember 2010			
Coverage	City	Number	Number		
	Nicosia	2	387		
Cyprus	Limassol	2	295		
Cyprus	Larnaca	1	479		
	Paphos	1	19		
	Famagusta	1	35		

### ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants		
	S	eptember 2010			
Coverage	City	Number	Number		
Total Cyp	orus	7	1215		
	Nicosia	4	212		
	Limassol	8	607		
Europe	Larnaca	1	55		
	Paphos	7	490		
	Famagusta	4	345		
Total Eur	rope	24	1709		
ME/GA/Asia	Limassol	3	188		
Total ME/G	A/Asia	3	188		
LICA/ Corrected	Limassol	4	400		
USA/ Canada	Paphos	1	200		
Total USA/ C	Total USA/ Canada		600		
Total Septe	ember	39	3712		
October 2010					
Coverage	City	Number	Number		
	Nicosia	2	325		
Cyprus	Limassol	2	276		
	Paphos	2	220		
Total Cyp	orus	6	821		
	Nicosia	1	83		
	Limassol	14	2379		
Europe	Larnaca	6	365		
	Paphos	18	1840		
	Famagusta	3	120		
Total Eur	rope	42	4787		
ME/GA/Asia	Limassol	3	365		
L, 0, v, tola	Paphos	1	115		
Total ME/GA/Asia		4	480		
USA/ Canada	Limassol	2	115		
	Paphos	1	160		
Total USA/ C	Canada	3	275		
Total Oct	ober	55	6363		

### Table 24 (continuation) NTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBE

### ANALYSIS BY MONTH, COVERAGE, CITY, NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Month /Coverage	City	Number of Events	Number of Participants
		November 2010	
Coverage	City	Number	Number
	Nicosia	4	440
Cyprus	Limassol	6	908
	Paphos	4	255
	Famagusta	1	220
Total Cy	prus	15	1823
	Nicosia	5	617
	Limassol	20	3532
Europe	Larnaca	1	150
	Paphos	4	595
	Famagusta	2	634
Total Eu	rope	32	5528
ME/GA/Asia	Limassol	4	103
Total ME/G	A/Asia	4	103
USA/ Canada	Paphos	7	1120
Total USA/	Canada	7	1120
Total Nove	ember	58	8574
		December 2010	
Coverage	City	Number	Number
Cyprus	Nicosia	1	250
Cyprus	Paphos	2	450
Total Cy	prus	3	700
	Nicosia	2	73
Europe	Limassol	4	210
	Paphos	3	185
Total Eu	rope	9	468
ME/GA/Asia	Limassol	1	100
Total ME/G	Total ME/GA/Asia		100
USA/ Canada	Paphos	3	480
Total USA/	Canada	3	480
Total Dece	ember	16	1748
Grand T	otal	430	43683

Table 25

ANALYSIS BY MONTH, COVERAGE, CITY, TYPE OF CONFERENCE NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

City	Туре	Number of	Number of
		Events	participants
	January 2010		
City	Type	Number	Number
Nicosia	Association	1	326
Limassol	Incentive	5	157
	Corporate	4	335
Paphos	conference		
	Incentive	4	370
Total Cyprus		14	1188
	Academic	1	58
Nicosia		•	
	Incentive	1	45
	Association	1	60
		•	
Limassol		1	91
	conference		
	Incentive	1	22
Paphos	Incentive	2	113
•		7	389
	Academic		2.4
Larnaca	conference	1	34
A/Asia		1	34
uary		22	1611
	February 2010		
City	Type	Number	Number
		1	54
		4	100
Limassol		1	100
		5	110
		ı	200
Danhas		1	110
гарноѕ		•	110
		4	342
Total Cyprus			916
	00000000		
INICOSIA		2	135
		2	270
		۷	210
Limassol		3	205
	conference	J	200
	City Nicosia  Limassol  Paphos  Total Cyprus  Nicosia  Limassol  Paphos  ope  Larnaca  A/Asia  uary  City  Limassol  Paphos  Orus  Nicosia	Sanuary 2010	Sanuary 2010

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		February 2010		
Coverage	City	Type	Number	Number
		Academic	1	197
	Limassol	conference		
		Incentive	1	40
Europe		Association	1	110
	Larnaca	conference	4	70
		Corporate conference	1	70
	Paphos	Incentive	1	14
Total Eur	<u> </u>	HIOOHAVO	12	1041
Total Febr	uary		25	1957
		March 2010		
Coverage	City	Type	Number	Number
	Nicosia	Association	1	256
		conference		
		Governmental	1	100
	Limassol	conference Association	2	231
	Lilliassui	conference	2	231
Cyprus		Academic	1	200
Сургиз		conference		
		Incentive	3	134
	Paphos	Incentive	3	250
		Other	1	71
	Famagusta	Incentive	1	500
Total Cyp	orus		13	1742
	Nicosia	Governmental	1	70
		conference		
		Academic	1	60
		conference	1	120
	Limonosal	Incentive		130
	Limassol	Association conference	4	310
_		Corporate	4	446
Europe		conference	·	
		Academic	3	236
		conference		
		Incentive	6	327
	Larnaca	Association	2	96
		conference	,	00
		Governmental	1	38
		conference		

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		March 2010		
Coverage	City	Type	Number	Number
		Academic	2	104
	Larnaca	conference		
		Incentive	3	90
Europe	_	Academic	1	150
	Paphos	conference		447
	<u> </u>	Incentive	6	417
	Famagusta	Incentive	1	20
Total Eur	ope		36	2494
	Nicosia	Incentive	1	25
	Limassol	Corporate	2	181
ME/GA/Asia		conference		
		Incentive	2	80
	Paphos	Incentive	1	57
Total ME/G/	4/Asia		6	343
Total Ma	rch		55	4579
		April 2010		
Coverage	City	Type	Number	Number
		Association	1	150
	Nicosia	conference		450
		Academic	1	150
		conference Association	1	73
		conference	ı	73
		Corporate	1	120
	Limassol	conference	•	.20
		Governmental	3	200
Cyprus		conference		
		Incentive	6	148
	Larnaca	Academic	1	55
		conference		
	_	Corporate	4	289
	Paphos	conference	,	0.4
		Other	1	61
	Famagusta	Corporate	1	50
Total O	N. 1.0	conference	20	4206
Total Cyp	orus 		20	1296

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		April 2010		
Coverage	City	Type	Number	Number
	Limassol	Corporate conference	3	216
		Incentive	3	122
	Larnaca	Association conference	1	70
	24404	Incentive	1	28
Europe	Paphos	Incentive	4	90
		Association conference	1	39
	Famagusta	Corporate conference	1	86
		Academic conference	1	100
Total Eu	rope		15	751
ME/GA/Asia	Limassol	Incentive	1	18
ME/GA/ASIA	Paphos	Academic conference	1	130
Total ME/G	A/Asia		2	148
USA/ Canada	Paphos	Governmental conference	5	800
Total USA/	Canada		5	800
Total A	pril		42	2995
		May 2010		
Coverage	City	Type	Number	Number
		Association	1	44
	Nicosia	conference	,	
		Academic	1	150
		conference Association	1	199
Cyprus	Limassol	conference		199
<b>7</b> 1	Liliassui	Incentive	2	55
	Paphos	Corporate conference	1	130
	. 5,51100	Incentive	1	49
Total Cy	prus		7	627

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		May 2010		
Coverage	City	Type	Number	Number
		Association	1	60
	Nicosia	conference		
	Nicosia	Academic	1	42
		conference		
		Association	8	1047
		conference		
		Corporate	5	460
		conference		
	Limassol	Academic	6	1890
		conference		
Europe				
·		Incentive	7	294
	Larnaca	Association	1	30
		conference		
	Paphos	Corporate	1	120
		conference		
		Incentive	3	250
	Famagusta	Corporate	1	43
		conference		
		Incentive	3	165
Total Eur	оре		37	4401
	Nicosia	Corporate	1	55
	1100014	conference	,	
ME/GA/Asia	Limassol	Corporate	2	330
WIL/O/W/GIA	Limadooi	conference	_	000
	Paphos	Incentive	1	45
Total ME/G	Total ME/GA/Asia		4	430
USA/ Canada	Paphos	Governmental conference	6	960
	·			
Total USA/ (	Canada		6	960
Total M	ay		54	6418

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		June 2010		
Coverage	City	Туре	Number	Number
	Nicosia	Academic	1	50
		conference		
		Corporate	1	50
	Limassol	conference		
		Academic	2	170
Cyprus		conference		400
	Larnaca	Academic	1	120
		conference	4	74
	Б	Corporate	1	71
	Paphos	conference	1	51
T. (. ( O		Other		
Total Cyp	rus		7	512
		Association	2	87
		conference		
	Nicosia	Academic	4	928
		conference		
		Incentive	1	80
	Limassol	Association	3	335
		conference		
		Corporate	3	260
		conference		
		Governmental	3	513
_		conference		
Europe		Incentive	5	140
	Larnaca	Incentive	1	16
		Association	1	100
		conference	'	100
	Paphos	Corporate	6	590
	Тарпоо	conference	-	
		Incentive	1	28
		Academic	1	80
	Famagusta	conference		
	J 2010.	Incentive	1	50
Total Eur	оре		32	3207
	Nicosia	Corporate	1	50
	เของเล	conference	1	00
	Limassol	Corporate	1	52
ME/GA/Asia	100001	conference	·	02
	Larnaca	Incentive	1	68
	Paphos	Incentive	1	40
Total ME/G/			4	210
Total Ju			43	3929
i Olai Ju	iie		43	3323

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		July 2010		
Coverage	City	Type	Number	Number
		Academic	1	200
	Limassol	conference		
Cyprus		Incentive	1	80
Оургаз		Corporate	1	71
	Paphos	conference		40
		Incentive	1	13
Total Cyp	orus		4	364
		Association	1	50
		conference		
	Limassol	Academic	2	220
		conference		
Europe		Incentive	1	52
	Paphos	Corporate	2	205
		conference		400
	Famagusta	Association	1	120
Total Eur	rono.	conference	7	647
TOTAL EUI			/	047
ME/GA/Asia	Paphos	Corporate	1	74
Total ME/G	Δ/Δsia	conference	1	74
Total Ju			12	1085
i Olai Ji	<u></u>		12	1065
		August 2010		
Coverage	City	Туре	Number	Number
	Limassol	Incentive	1	150
Cyprus	Paphos	Incentive	1	46
	Famagusta	Incentive	1	30
Total Cyp	orus		3	226
	Nicosia	Governmental	1	83
		conference		
	Limassol	Incentive	2	80
Europe		Corporate	1	250
	Paphos	conference		
	Γαμποδ	Academic	1	50
		conference		
Total Eur	ope		5	463
ME/GA/Asia	Limassol	Incentive	1	23
Total ME/G	4/Asia		1	23
Total Aug	gust		9	712

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		September 2010		1
Coverage	City	Type	Number	Number
J	Nicosia	Association	1	236
		conference		
		Academic	1	151
		conference		
	Limassol	Academic	2	295
Cyprus		conference		
	Larnaca	Association	1	479
	Dankas	conference	4	40
	Paphos	Incentive	1	19
	Famagusta	Incentive	1	35
Total Cyp	orus		7	1215
		Association	1	31
		conference		
	Nicosia	Corporate	1	63
	Nicosia	conference		
		Academic	2	118
		conference		
	Limassol	Association	1	200
		conference	4	000
		Academic	1	200
Europe		conference		
20.000		Incentive	6	207
	Larnaca	Association	1	55
		conference		
		Corporate	2	195
	Paphos	conference		
		Incentive	5	295
		Corporate	1	140
	Famagusta	conference		225
		Incentive	3	205
Total Eur	Total Europe		24	1709
ME/GA/Asia	Limassol	Corporate conference	3	188
Total ME/GA/Asia			3	188
USA/ Canada	Limassol	Incentive	4	400
	Paphos	Governmental conference	1	200
Total USA/ 0	Canada	22121.21.33	5	600
Total Septe	ember		39	3712
,				

Month / Coverage	City	Туре	Number of	Number of
			Events	participants
		October 2010		
Coverage	City	Type	Number	Number
	Nicosia	Academic	2	325
		conference		
		Association	1	100
	Limassol	conference		
Cyprus		Corporate	1	176
		conference		40
	<b>D</b> 1	Corporate	1	40
	Paphos	conference	1	180
T- (-1 0		Incentive		
Total Сур	orus		6	821
	Nicosia	Governmental	1	83
		conference		
		Association	4	332
		conference		
	Limassol	Academic	6	1944
		conference		
		Incentive	4	103
	Larnaca	Association	4	266
		conference		
		Corporate	1	39
_		conference		
Europe		Academic	1	60
		conference		
		Association	5	660
		conference		
		Corporate	4	365
	5 .	conference	4	400
	Paphos	Governmental conference	1	120
		Academic	1	400
		conference	ı	400
		Incentive	7	295
	Famagusta	Incentive	3	120
Total Eur		HIOOHUVO	42	4787
, ota, Eu		la th		_
NAT (O A /A - :	Limassol	Incentive	3	365
ME/GA/Asia	Paphos	Corporate	1	115
To 401 ME/O	1/10io	conference	4	
Total ME/G			4	480
	Limassol	Incentive	2	115
USA/ Canada	Paphos	Governmental	1	160
		conference		
Total USA/ (	Canada		3	275
Total Oct	ober		55	6363

# Table 25 (continuation) ANALYSIS BY MONTH, COVERAGE, CITY, TYPE OF CONFERENCE NUMBER OF EVENTS AND NUMBER OF PARTICIPANTS

Month / Coverage	e City	Туре	Number of	Number of
			Events	participants
		November 2010		
Coverage	City	Type	Number	Number
	Nicosia	Association	1	75
		conference		
		Corporate	1	115
		conference		
		Academic	2	250
		conference		
	Limassol	Association	1	47
		conference		
Cyprus		Corporate	2	133
		conference		
		Academic	3	728
		conference		
		Corporate	1	75
	Paphos	conference	2	400
		Incentive	3	180
	Famagusta	Academic	1	220
T- (-10		conference	15	4000
Total C	yprus		15	1823
		Association	3	320
	Nicosia	conference		
	INICOSIA	Academic	2	297
		conference		
		Association	7	2147
		conference		
		Corporate	1	38
	Limassol	conference		
		Academic	5	1006
		conference		
Europe		Incentive	7	341
·	1	Academic	1	150
	Larnaca	conference		
		Association	1	300
		conference		
	Paphos	Academic	1	75
		conference		
		Incentive	2	220
		Association	1	445
	Famagusta	conference		
		Incentive	1	189
Total Europe			32	5528
ME/GA/Asia	Limassol	Incentive	4	103
Total ME/			4	103
USA/ Canada	Paphos	Governmental	7	1120
	-	conference	•	

Month / Coverage	City	Туре	Number of	Number of		
			Events	participants		
		December 2010				
Coverage	City	Туре	Number	Number		
Total USA/ 0	Canada		7	1120		
Total Nove	mber		58	8574		
Cyprus	Nicosia	Association conference	1	250		
	Paphos	Incentive	2	450		
Total Cyp	orus		3	700		
	Nicosia	Academic conference	2	73		
	Limassol	Association conference	1	35		
Europe		Academic conference	1	40		
		Incentive	2	135		
	Paphos	Corporate conference	2	145		
		Incentive	1	40		
Total Eur	ope		9	468		
ME/GA/Asia	Limassol	Academic conference	1	100		
Total ME/G	A/Asia		1	100		
USA/ Canada Paphos		Governmental conference	3	480		
Total USA/ (	Canada		3	480		
Total Dece	mber		16	1748		
Grand To	otal		430	43683		

### E. QUESTIONNAIRE

Serial No.:
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### ΕΡΩΤΗΜΑΤΟΛΟΓΙΟ ΓΙΑ ΤΗ ΣΥΛΛΟΓΗ ΣΤΑΤΙΣΤΙΚΩΝ ΣΤΟΙΧΕΙΩΝ ΓΙΑ ΤΟΝ ΣΥΝΕΔΡΙΑΚΟ ΤΟΥΡΙΣΜΟ/ ΤΑΞΙΔΙΑ ΚΙΝΗΤΡΩΝ (CONFERENCES & INCENTIVES)

#### (ΚΥΚΛΩΣΤΕ ΑΥΤΟ ΠΟΥ ΙΣΧΥΕΙ)

ΣΤΟΙΧΕΙΑ ΕΠΙΧΕΙΡΗΣΗΣ /ΟΡΓΑΝΙΣΜΟΥ
ΟΝΟΜΑ ΕΠΙΧΕΙΡΗΣΗΣ
ΌΡΓΑΝΙΣΜΟΥ:
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ΕΡΩΤΟΥΜΕΝΟΥ:
ЭΕΣΗ
ΕΡΩΤΟΥΜΕΝΟΥ:
Ημερομηνία Συμπλήρωσης Ερωτηματολογίου:
ΓΙΑ ΤΟ ΣΚΟΠΟ ΤΗΣ ΣΥΛΛΟΓΗΣ ΤΩΝ ΣΤΑΤΙΣΤΙΚΩΝ ΣΤΟΙΧΕΙΩΝ ΘΑ
ΛΑΜΒΑΝΟΝΤΑΙ ΥΠΟΨΗ ΜΟΝΟ ΤΑ ΣΥΝΕΔΡΙΑ ΚΑΙ ΤΑΞΙΔΙΑ ΚΙΝΗΤΡΩΝ (για
συντομία όμως αναφερόμαστε μόνο σε «ΣΥΝΕΔΡΙΑ» αλλά εννοείται και το
«ΤΑΞΙΔΙΑ ΚΙΝΗΤΡΩΝ»).
7

01. Ασχολείστε γενικότερα με Συνέδρια/ Ταξίδια κινήτρων;

NAI	
OXI	ΤΕΡΜΑΤΙΣΕ

02. Σε ποια από τις ακόλουθες κατηγορίες ανήκει η επιχείρηση /οργανισμός σας;

Ξενοδοχειακά καταλύματα	1
Destination Management Companies	2
Professional Congress Organizers	3
Ημικρατικοί Οργανισμοί	4
Ανώτατα Εκπαιδευτικά Ιδρύματα/ Σχολές	5
Τραπεζικοί οργανισμοί	6
Ασφαλιστικές εταιρείες	7
Υπουργεία και άλλα Κυβερνητικά τμήματα	8
Βουλή των Αντιπροσώπων	9
Σύνδεσμοι	10
Άλλο (διευκρινίστε)	11

03. Σύνολο συνεδρίων και ταξιδιών κινήτρων που διοργανώσατε κατά το 2010;

Σύνολο	Σύνολο Ταξιδιών				
Συνεδρίων	Κινήτρών				

Παρακαλώ συμπληρώστε τους Πίνακες (που βρίσκονται στις σελίδες 4-5) με τα στοιχεία των συνεδρίων/ ταξιδιωτικών κινήτρων που διοργανώσατε το **2010** αφού συμβουλευτείτε τις πιο κάτω οδηγίες.

Προσοχή! "ΘΑ ΠΡΕΠΕΙ ΝΑ ΚΑΤΑΓΡΑΦΟΥΝ ΤΑ ΣΥΝΕΔΡΙΑ (CONFERENCES) ΠΟΥ ΕΧΟΥΝ ΤΟΥΛΑΧΙΣΤΟΝ 50 ΣΥΜΜΕΤΕΧΟΝΤΕΣ" ΚΑΙ ΤΑ ΤΑΞΙΔΙΑ ΚΙΝΗΤΡΩΝ (INCENTIVES) ΠΟΥ ΕΧΟΥΝ ΤΟΥΛΑΧΙΣΤΟΝ 20 ΣΥΜΜΕΤΕΧΟΝΤΕΣ". ΕΠΙΣΗΣ ΠΡΕΠΕΙ ΝΑ ΚΑΤΑΓΡΑΦΟΝΤΑΙ ΜΌΝΟ ΟΙ ΕΚΔΗΛΩΣΕΙΣ ΠΟΥ ΠΕΡΙΕΛΑΜΒΑΝΑΝ  $\mathbf{ΕΣΤΩ}$  ΜΙΑ ΔΙΑΝΥΚΤΕΡΕΥΣΗ!

#### ΟΔΗΓΙΕΣ ΓΙΑ ΤΗΝ ΣΥΜΠΛΗΡΩΣΗ ΤΩΝ ΠΙΝΑΚΩΝ ΑΝΑ ΕΡΩΤΗΣΗ

**Ερ. 1.** Γράψτε την ημερομηνία έναρξης της εκδήλωσης με την μορφή **HH/MM/XXXX** π.χ. 18/01/2010.

**Ερ. 2.** Γράψτε την ημερομηνία λήξης της εκδήλωσης με την μορφή **HH/MM/XXXX** π.χ. 18/01/2010.

Ερ. 3. Γράψτε για: - Συνέδριο (Conference) → 3α
 - Ταξίδι Κινήτρων (Incentive) → 3b

Ερ. 4. Γράψτε την κατηγορία του συνεδριακού τουρισμού στην οποία ανήκει η εκδήλωση:

- Association (Διεθνή συνέδρια Συνδέσμων) → 4a
 - Corporate (Εταιρικά συνέδρια) → 4b
 - Governmental (Κυβερνητικά συνέδρια) → 4c
 - Academic (Εκπαιδευτικό/ Επιστημονικό) → 4d

- Incentive (Ταξίδια κινήτρων) → **4e** 

- Άλλη
 → 4f (Γράψτε ποια είναι η άλλη κατηγορία)

Ερ. 5. Γράψτε από πού προέρχονται οι πλείστοι συμμετέχοντες της διοργάνωσης σας:

-Κύπρο →5a
 -Ευρώπη →5b
 -Μ. Ανατολή/ Χώρες του Κόλπου/ Ασία →5c

Ερ. 6. Δηλώστε τον Συνολικό αριθμό των συμμετεχόντων.

**Ερ. 7.** Δηλώστε τον Συνολικό αριθμό των *συνοδευόντων ατόμων* (άτομα ΕΚΤΟΣ των συμμετεχόντων π.χ. άτομα που έφεραν μαζί τους) σύμφωνα με τον πίνακα:

0 άτομα → 7a
1 μέχρι 20 άτομα → 7b
21 μέχρι 50 άτομα → 7c
51 μέχρι 100 άτομα → 7d
101 μέχρι 250 άτομα → 7e
Πάνω από 250 άτομα → 7f

**Ερ. 8.** Δηλώστε σε ποια επαρχία έγινε η εκδήλωση όπως πιο κάτω: Λευκωσία → 8a

Λεμεσός → 8b Λάρνακα → 8c Πάφος → 8d Ελεύθερη Αμμόχωστος → 8e Αλλού → 8f (Επίσης γράψτε που έγινε),

**Ερ. 9.** Παρακαλώ σημειώστε πόση ήταν η Συνολική Δαπάνη *ανά σύνεδρο* για την συμμετοχή του στο Συνέδριο σύμφωνα με τον πιο κάτω πίνακα:

(π.χ. διαμονή, διατροφή, registration fees, κλπ)

 Μέχρι €100
 ⇒ 9a

 €101- €500
 ⇒ 9b

 €501- €1 000
 ⇒ 9c

 €1 001- €5 000
 ⇒ 9d

 €5 001- €10 000
 ⇒ 9e

 Πάνω από €10 000
 ⇒ 9f

**Ερ. 10.** Γράψτε πόσος ήταν ο *Συνολικός Προϋπολογισμός του Συνεδρίου* σύμφωνα με τον πιο κάτω πίνακα:

Μέχρι €10 (	000	→ 10a
€10 001-	<b>€</b> 25 000	→ 10b
<b>€</b> 25 001-	€50 000	→ 10c
€50 001-	<b>€</b> 100 000	→ 10d
€100 001-	<b>€</b> 250 000	→ 10e
<b>€</b> 250 001-	€500 000	→ 10f
€500 001-	€750 000	→ 10g
€750 001-	€1 000 000	→ 10h
Πάνω από	€1 000 000	→ 10i

Τέλος οδηγιών – Ακολουθούν οι πίνακες για να τους συμπληρώσετε ανάλογα.

\*\* Σημείωση: Σε περίπτωση που έχετε διοργανώσει πάνω από 40 εκδηλώσεις, παρακαλούμε όπως φωτοτυπήσετε την τελευταία σελίδα (σελ.5)όσες φορές χρειάζεται για να εισάγετε τα επιπλέον δεδομένα. Σε κάθε καινούρια σελίδα παρακαλώ όπως σημειώνετε τον αύξοντα αριθμό της κάθε επιπλέον εκδήλωσης (event).

	1	2	3	4	5	6	7	8	9	10
	ΗΜΕΡΟΜΗΝΙ Α ΕΝΑΡΞΗΣ ΣΥΝΕΔΡΙΟΥ	ΗΜΕΡΟΜΗΝΙΑ ΛΗΞΗΣ ΣΥΝΕΔΡΙΟΥ	ΤΥΠΟΣ ΣΥΝΕΔΡΙΟΥ - Βλέπε επεξηγήσεις	ΚΑΤΗΓΟΡΙΑ ΣΥΝΕΔΡΙΑΚΟΥ ΤΟΥΡΙΣΜΟΥ - Βλέπε επεξηγήσεις	ΠΡΟΕΛΕΥΣΗ ΠΛΕΟΨΗΦΙΑΣ ΣΥΜΜΕΤΕΧΟΝ ΤΩΝ - Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚ ΟΣ ΑΡΙΘΜΟΣ ΣΥΜΜΕΤ ΕΧΟΝΤΩ Ν	ΣΥΝΟΛΙΚΟΣ ΑΡΙΘΜΟΣ ΣΥΝΟΔΕΥΟΝΤΩ Ν ΑΤΟΜΩΝ - Βλέπε επεξηγήσεις	ΕΠΑΡΧΙΑ ΔΙΕΞΑΓΩΓΗΣ ΣΥΝΕΔΡΙΟΥ - Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚΗ ΔΑΠΑΝΗ ΑΝΑ ΣΥΝΕΔΡΟ ΓΙΑ ΤΗ ΣΥΜΜΕΤΟΧΗ ΤΟΥ ΣΤΟ ΣΥΝΕΔΡΙΟ- Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚΟΣ ΠΡΟΫΠΟΛΟΓΙΣΜΟΣ ΣΥΝΕΔΡΙΟΥ - <i>Βλέπε</i> επεξηγήσεις
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EVENT 3	/ /	/ /								
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EVENT 18	/ /	/ /								
EVENT 19	/ /	/ /								
EVENT 20	/ /	/ /								

	1	2	3	4	5	6	7	8	9	10
	ΗΜΕΡΟΜΗΝΙ Α ΕΝΑΡΞΗΣ ΣΥΝΕΔΡΙΟΥ	ΗΜΕΡΟΜΗΝΙΑ ΛΗΞΗΣ ΣΥΝΕΔΡΙΟΥ	ΤΥΠΟΣ ΣΥΝΕΔΡΙΟΥ - Βλέπε επεξηγήσεις	ΚΑΤΗΓΟΡΙΑ ΣΥΝΕΔΡΙΑΚΟΥ ΤΟΥΡΙΣΜΟΥ - Βλέπε επεξηγήσεις	ΠΡΟΕΛΕΥΣΗ ΠΛΕΟΨΗΦΙΑΣ ΣΥΜΜΕΤΕΧΟΝ ΤΩΝ - Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚ ΟΣ ΑΡΙΘΜΟΣ ΣΥΜΜΕΤ ΕΧΟΝΤΩ Ν	ΣΥΝΟΛΙΚΟΣ ΑΡΙΘΜΟΣ ΣΥΝΟΔΕΥΟΝΤΩ Ν ΑΤΟΜΩΝ - Βλέπε επεξηγήσεις	ΕΠΑΡΧΙΑ ΔΙΕΞΑΓΩΓΗΣ ΣΥΝΕΔΡΙΟΥ - Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚΗ ΔΑΠΑΝΗ ΑΝΑ ΣΥΝΕΔΡΟ ΓΙΑ ΤΗ ΣΥΜΜΕΤΟΧΗ ΤΟΥ ΣΤΟ ΣΥΝΕΔΡΙΟ- Βλέπε επεξηγήσεις	ΣΥΝΟΛΙΚΟΣ ΠΡΟΫΠΟΛΟΓΙΣΜΟΣ ΣΥΝΕΔΡΙΟΥ - <i>Βλέπε</i> επεξηγήσεις
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